

# **Webinar Logistics**

- All participants will be muted for the duration of the webinar.
- All webcams are disabled for the duration of the webinar.
- How to submit questions during the webinar?
  - You may submit questions during the presentation through the webinar "Q&A" feature.
  - The Q&A will be utilized for questions and participation throughout the presentation.



# **Note about Questions**

- Invited presenters will not address any questions related to the Request for Proposals (RFPs) requirements.
- Florida Department of Education (FDOE) staff may address specific RFP questions after the general presentations.
- Questions requiring research will be submitted to the grant contact for posting as part of the Frequently Asked Questions process.
- Contact for questions on the submission of RFP, <u>Mallory.Martinez@fldoe.org</u>.



# **2021-2022 Funding Opportunity -** Adult Education and Family Literacy Act (AEFLA)

# **Consolidated – Grant Application**

- Adult General Education (AGE) Sec. 231
- Integrated English Literacy and Civics Education (IELCE) – Sec. 243

# **Individual – Grant Application**

Corrections Education (CE) – Sec. 225

Go to: www.fldoe.org/WIOAGrants

Due June 30, 2021



**Priority 1 Overview** 





# **Goals for Priority 1**

- Provide an overview of the expectations for:
  - Regional partnership development and collaborations
  - Fiscal resources needed to conduct needs assessment, community asset mapping
  - Determining adult education instructional needs
  - Determining regional employment needs, identified in local WIOA Workforce Plan
  - Partnership between eligible agency and LWDB





# **Proposal Narrative and Attachments**

- See Part D of the Priority 1 Proposal Narrative
- Narrative D.1.
  - D1: Describe the following LWDB considerations to illustrate the partnership between the eligible agency and the LWDB
    - 2 Narrative Prompts
    - Completion of Sub-recipient form (Excel)



### **LWDB Board Review**

- There is a federal requirement for LWDB review of the adult education grant application.
- The LWDBs will review all adult education grant applications (two-year plan) using the Local Workforce Development Board (LWDB) Plan Executive Summary and provide evaluation feedback to FDOE.

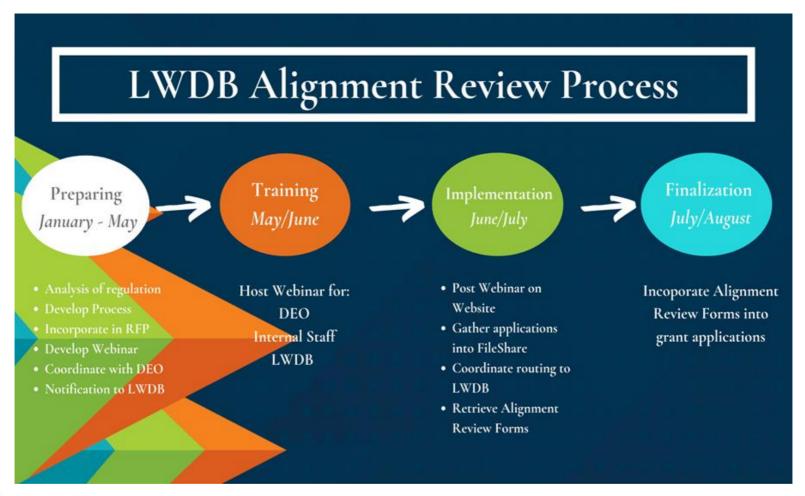


### **LWDB Board Review**

- See D.2. of the Proposal Narrative
- Complete and submit the following documents as attachments to this grant application:
  - Local Workforce Development Board Plan Executive
     Summary- This document is in the attachments section of this RFP.
  - Submit a copy of your agency's executed Memorandum of Understanding (MOU) agreement including the local One-Stop Infrastructure Cost Agreement.



### **Overview of LWDB Review Process**







# **Invited Speaker: Warren Davis**

- Warren Davis is a native of Tallahassee, Florida. He earned a double major in Creative Writing and History from Florida State University. Warren served Governors Crist and Scott as Director of Citizen Services from 2007-2016. Since July 2016, Warren has served the CareerSource Florida, Inc. as a policy analyst responsible for maintaining the Florida workforce system's strategic policy portfolio and collaborating with stakeholders to develop policies impacting the state workforce system. His focus is on design and implementation of the Workforce Innovation and Opportunity Act (WIOA) Statewide Unified Plan.
- As a member of CareerSource Florida's Strategic Policy and Performance Team, Warren collaborates with boards and councils partnering with the state workforce system. He is a member of the Florida Council on Homelessness and the Independent Living Services Advisory Council. Additionally, he serves on the Rural Economic Development Initiative and the Employment First Collaborative which seeks to provide employment and other opportunities for Floridians.
- Warren has researched emerging trends in independent work arrangements and the rise of the "Gig Economy." He is the project leader for a study on the Gig Economy and its impact on Florida's Workforce System.
- Warren and his wife, Angela live in Tallahassee and they have one daughter, Dylan.



# **Focus Topics**

- Overview and goals of CareerSource Florida
- WIOA Serves as a blueprint for mission of CareerSource network
- WIOA Provides direction and guidance for the workforce system and collaborative partnerships
- State and local partners
- Local workforce development boards
- Florida Division of Vocational Rehabilitation
- Florida Division of Blind Services
- Community asset mapping
- Targeted Occupations List
- Workforce development policy
- IFA/MOU Process







# CareerSource Florida

Warren Davis | Policy Analyst



# **VISION:**

"Florida will be the global leader for talent"



# THE GOAL

Increase the prosperity of workers and employers; reduce welfare dependency; increase economic self-sufficiency; meet employer needs; and enhance productivity and competitiveness.



### Who We Serve

- Businesses and Job Seekers
- Individuals who are unemployed / underemployed
- Individuals seeking training
- Individuals with barriers to employment, such as:
  - Basic skills deficient individuals
  - Citizens re-entering workforce from criminal justice system
  - Homeless individuals
  - Individuals with disabilities
  - Individuals with low-income
  - Veterans and their families



# Workforce Innovation and Opportunity Act (WIOA)

WIOA provides direction and guidance for the workforce system in every state and encourages collaboration across multiple federal, state and local entities. **WIOA includes five titles** 

- **Title I: Workforce Development Activities.** Authorizes job training programs for unemployed or underemployed individuals and establishes a one-stop delivery system to facilitate client access to these programs and provides implementation funding to the states
- Title II: Adult Education and Family Literacy. Authorizes programs supporting individuals as they transition from adult basic education to postsecondary education, postsecondary training, or employment
- Title III: Wagner-Peyser Services. Streamlines the delivery of job search assistance, job referral assistance, and placement assistance



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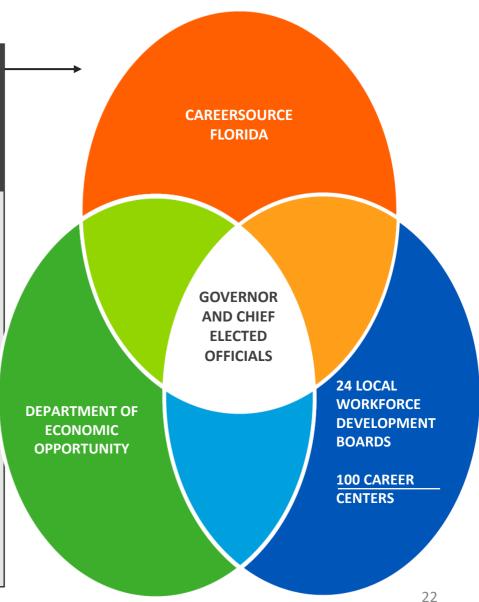
- Title IV: Vocational Rehabilitation. Provides state grants for employment related vocational rehabilitation services for individuals with physical or mental disabilities (including those who are deaf and visually impaired) that result in barriers to employment
- **Title V: General Provisions**. Specifies transition provisions from the Workforce Investment Act to the Workforce Innovation and Opportunity Act



## **State Workforce System**

### Federal Publications & Guidance; State Laws, Rules & Policy

- Public Law 113-128 (WIOA)
- Public Law 104-193 (TANF Block Grants)
- Wagner-Peyser Act of 1933, as amended
- **USDOL** Employment and Training Administration Final Rule 20 CFR Part 652 et al.
- FL Statues Ch. 445





### State and Local Partners

#### CareerSource Florida

#### State Policy and Investment Board

- Workforce Development
  - ✓ Market-Driven Strategies
  - √ Competitive Projects
  - √ Training Grants
- Data and Analytics
- Strategic Planning
   ✓ RWB Local Strategic Plan Approval
- Policy Development
- Funding Allocations
- Chartering Regional Boards

# Department of Economic Opportunity

## State Administrative and Fiscal Agency

- Program Administration and Guidance
- Program Compliance and Financial Monitoring
- Federal Program Performance and Financial Reporting
- Technical Assistance and Support
- Workforce Staff Training and Development
- Labor Market Information

#### Local Workforce Development Boards

#### Employer and Job Seeker Service Providers

- Workforce Service Delivery to Job Seekers and Employers
  - ✓ Career Centers/Operations
    Oversight
  - ✓ Business Services Representatives
- LWDB Strategic Plan Development and Implementation
- Local Compliance, Financial Oversight and Accountability
- Local Workforce Performance and Financial Tracking and Reporting



### LOCAL WORKFORCE DEVELOPMENT BOARDS

- · CareerSource Escarosa | Escambia, Santa Rosa
- · CareerSource Okaloosa Walton | Okaloosa, Walton
- · CareerSource Chipola | Calhoun, Holmes, Jackson, Liberty, Washington
- · CareerSource Gulf Coast | Bay, Gulf, Franklin
- CareerSource Capital Region | Gadsden, Leon, Wakulla
- CareerSource North Florida | Hamilton, Jefferson, Lafayette, Madison, Suwannee, Taylor
- CareerSource Florida Crown | Columbia, Dixie, Gilchrist, Union
- · CareerSource Northeast Florida | Baker, Clay, Duval, Nassau, Putnam, St. Johns
- · CareerSource North Central Florida | Alachua, Bradford
- CareerSource Citrus Levy Marion | Citrus, Levy, Marion
- CareerSource Flagler Volusia | Flagler, Volusia
- CareerSource Central Florida | Orange, Osceola, Seminole, Lake, Sumter
- · CareerSource Brevard | Brevard
- CareerSource Pinellas | Pinellas
- · CareerSource Tampa Bay | Hillsborough
- CareerSource Pasco Hernando | Pasco, Hernando
- · CareerSource Polk | Polk
- · CareerSource Suncoast | Manatee, Sarasota
- CareerSource Heartland | DeSoto, Hardee, Highlands, Okeechobee
- CareerSource Research Coast | Indian River, Martin, St. Lucie
- CareerSource Palm Beach County | Palm Beach
- · CareerSource Broward | Broward
- · CareerSource South Florida | Miami-Dade, Monroe
- · CareerSource Southwest Florida | Charlotte, Collier, Glades, Hendry, Lee







### Florida Division of Vocational Rehabilitation

**VR Flyers** 

Resource Links Ombudsman Office (Customer Service)

Frequently Asked Questions Success Stories

Disaster Preparedness

Abilities Help Desk & Web

Information

**Employers** 

Portal

- The Florida Division of Vocational Rehabilitation is a core partner with the Florida Workforce System under the Workforce Innovation and Opportunity Act
- The Division has a variety of programs to provide services to persons with disabilities.
- Information for Customers, Employers and vendors can be obtained on the Division's website at

www.rehabworks.org



Since 1925, Florida Department of Education, Division of Vocational Rehabilitation (VR) is the state agency that helps people with physical and mental disabilities prepare for, get, advance in or keep a job. To celebrate the 100-year anniversary of VR, join us as we honor outstanding employers that are committed to hiring people with disabilities.



2020 Virtual DEAC Awards Ceremony Tuesday, October 27, 2020 at 10 a.m. (EDT)

#### **Vocational Rehabilitation Orientation Video**

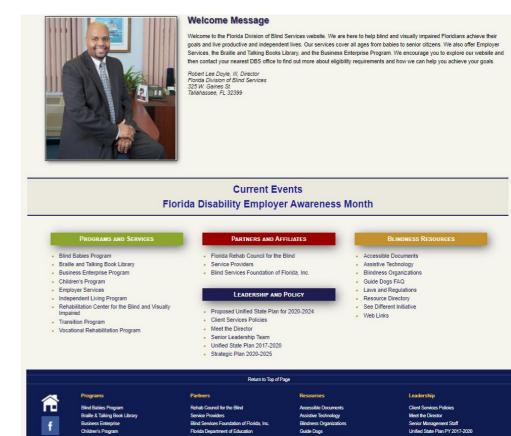
Completing orientation is the first step on your journey with VR. Whether you found this orientation on your own, through a friend or you directed to this page by our VR staff, this video will introduce you to VR and what you can expect as you navigate



### Florida Division of Blind Services

- The Florida Division of Blind Services is a core partner with the Florida Workforce System under the Workforce Innovation and Opportunity Act
- The Division has a variety of programs to provide services to persons with visual disabilities.
- Information for Customers, Employers and vendors can be obtained on the Division's website at

www.dbs.myflorida.com





### **Division of Career and Adult Education**

**RESEARCH & FUNDING** 

▶ Florida Industry Certification Study

▶ Quality Assurance and Compliance

▶ State Funding for Districts

▶ Funding Opportunities

- The Division of Career and Adult Education is a core partner in the Florida Workforce Development System.
- The Division's vision is to hold learners at the center and deliver outcomes that promote full participation in the workforce, result in high-quality credentials of value and close equity gaps.
- Information about the Division and its initiatives can be obtained online at www.fldoe.org/academics/career-adultedu/



**PARTNERS** 

> Florida Association for Career and

▶ Adult and Community Educators (ACE)

▶ Office of Career, Technical, and Adult

Institute for the Professional Development

Technical Education (FACTE)

of Adult Educators

Education (OCTAE)

▶ CareerSource FL

▶ Florida Literacy Coalition

Division Directory

Directors (PDF)

Statewide Directory

▶ Statewide Correspondence

▶ Secondary CTE (PDF)

▶ District Postsecondary CTE (PDF)

▶ Florida College System CTE (PDF)

▶ District Adult Education Directors (PDF)

▶ Florida College System Adult Education

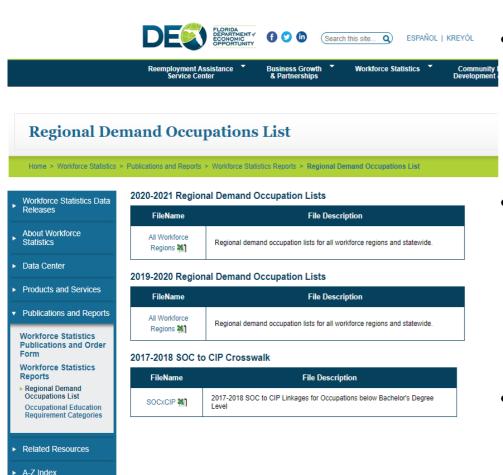


# **Community Asset Mapping**

- What are the needs of the local community?
- What are the demographics of the region?
- What are the needs of businesses?
- What are the needs of jobseekers?



## **Targeted Occupations Lists**



- Local workforce development boards use Regional Demand Occupation Lists to determine business needs in their area.
- Local workforce development boards and workforce development partners develop strategies to benefit the economy of the local area.
- Regional Demand Occupation Lists can be viewed at www.floridajobs.org



# **Reports and Publications**









- WIOA Unified Plan
- 2019-2020 Annual Report
- Skills Gap and Job Vacancy Survey
- The Gig Economy and Florida's Workforce System www.careersourceflorida.com



# **Local Workforce Development Board Plans**

 Local Workforce Development Board Four-year and Two-Year WIOA plans that align with federal law and the state workforce development strategy are available on the Department of Economic Opportunity's website at www.floridajobs.org under Workforce Development Board Resources





# **Workforce Development Policy**

 CareerSource Florida Strategic Policies that describe state workforce development strategies are available on the CareerSource Florida's website at

www.careersourceflorida.com

 Administrative Policies that describe business rules, requirements, processes and responsibilities of local workforce development boards may be located on the Department of Economic Opportunity's website at www.floridajobs.org





## **IFA/MOU Process**

Funding provided by the one-stop partners to cover the operating costs, including infrastructure costs and additional costs, of the one-stop delivery system must be based on the partner program's proportionate use of the system and relative benefit received.

WIOA requires local workforce development boards to develop and execute Memorandums of Understanding with required partners on the operation of the one-stop delivery system in the local service delivery area.



# **IFA/MOU Process**

Each local workforce development board must include an Infrastructure Funding Agreement in the Memorandum of Understanding with required partners.

The Infrastructure Funding Agreement details how infrastructure costs for the one-stop delivery system will be funded in the local area.

Local workforce development boards and career centers are expected to act in good faith and negotiate infrastructure costs and additional costs of operating a local one-stop delivery system in a transparent manner





# Narrative Response for B.1

• B.1 Describe the current adult education population needing adult basic education instructional services including the number of individuals who are English language learners (ELL), particularly those with a demonstrated need for additional English language acquisition programs and civics education programs, and/or are lacking a high school diploma or equivalent. Describe the various data sources used to substantiate the size and scope of the local population that can benefit from local adult education instructional services.



# **Tips**

- Keep the purpose of this prompt as the guide for your response
  - provide a concise summary of the applicant's target population and a compelling demonstration of the need for instructional services to meet that need.
- Cite data sources for evidence
  - Use recent sources (no more than 5 years old)
  - Potential Sources: Florida Chamber information, American Community Survey (U.S. Census Bureau), community studies
- If applying for both AGE and IELCE funds, make sure you are citing need for all areas (literacy and diploma as well as English language acquisition).
- REMINDER: With the combined application, a separate score will be generated for each category based upon the narrative response.



# **Narrative Response for B.2**

 B.2 Describe the regional employment needs that have been identified in the Local WIOA Workforce Plan(s) and how these employment needs are being addressed in the grant application two-year plan.



# Considerations

- What are the education levels associated with those occupations identified in the LWDB workforce plan?
- Will students need postsecondary education and training in order to be employed? If so, what is the length of time needed to train for those occupations? (less than one year, two years or greater?)
- Is a high school diploma the minimum credential required to enter employment?
- What are the average entry wages associated with these occupations?
- To what extend may an IET service delivery approach meet the regional need as part of the applicant's proposal?
- For IELCE applicants (section 243), what level of English language proficiency/fluency is needed to access these occupations?
- For corrections educations applicants (section 225), are there specific occupations (ie. regulated occupations) that prohibit the employment of adults with prior criminal offenses? Are there occupations that do not have the same prohibitions?



# **Narrative Response for B.3**

• B.3 The regional needs assessment and community asset mapping should take a holistic approach to understanding the challenges facing your region. Describe how you intend to work with local chambers of commerce, economic development agencies, in addition to other WIOA core partners to address issues impacting adult education needs.



### Considerations

- Who are the current core WIOA partners associated with the LWDB? What are the current roles and responsibilities?
- Should those roles and responsibilities be expanded further?
- Are there non-core WIOA partners that need to be considered?
   What defined roles could they play?





# **Submission of Questions for RFP**

- As a reminder, questions should be submitted in writing and answers will be posted as specified in the RFP.
  - Contact: Mallory Martinez
  - Email: Mallory.Martinez@fldoe.org
- Location for Posting of Answers to Questions:
  - https://www.fldoe.org/WIOAGrants/



# **Webinar Schedule**

- Dates for the Priority 2 Webinars
  - May 11, 2021, 1:00 to 3:00 FDOE and Judy Mortrude
  - May 12, 2021, 1:00 to 3:00 FDOE and Judy Mortrude
  - May 13, 2021, 1:00 to 3:00 FDOE and Dr. Brent Stubbs
- Go to <u>www.fldoe.org/WIOAGrants</u> for the schedule, registration links, and recordings for all webinars





# www.FLDOE.org

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