

**Labor Market Information** and Trends



## **Webinar Logistics**

- •All participants will be muted for the duration of the webinar.
- All webcams are disabled for the duration of the webinar.
- •How to submit questions during the webinar?
  - You may submit questions during the presentation through the webinar question and answer (Q&A) feature.
  - •The Q&A will be utilized for questions throughout the presentation.



## **Note about Questions**

- Invited presenters will not address any questions related to the Request for Proposals (RFPs) requirements.
- Florida Department of Education (FDOE) staff may address specific RFP questions after the general presentations.
- Questions requiring research will be submitted to the grant contact for posting as part of the Frequently Asked Questions process.
- Contact for questions on the submission of RFP, <u>Mallory.Martinez@fldoe.org</u>.



# **2021-2022 Funding Opportunity -** Adult Education and Family Literacy Act (AEFLA)

### **Consolidated – Grant Application**

- •Adult General Education (AGE) Sec. 231
- •Integrated English Literacy and Civics Education (IELCE) Sec. 243

#### **Individual – Grant Application**

•Corrections Education (CE) – Sec. 225

Go to: www.fldoe.org/WIOAGrants

**Due June 30, 2021** 



## **Agenda**

- Welcome and Introduction
- FDOE Overview
- •Invited Speakers:
  - Dr. Jerry Parrish
  - Michelle Dennard
- Questions and Answers





#### **Intent of RFP**

- The intent of this RFP is to promote the development of regional partnerships to:
  - Provide the full spectrum of services for all adult learners, including transitions to postsecondary and employment.
  - Braid state and federal funding, public systems assets and resources for greater impact.
  - Communicate and share regional issues and best practices.
  - Coordinate outreach to regional businesses.
  - Promote regional labor market and skills gap analyses, identify credentials of value needed, and coordinate for employment in target sectors.
  - Conduct inclusive regional strategic planning by engaging more diverse partners.
  - Respond jointly to funding opportunities.
  - Unite if/when regionally disruptive events like business closures or climaterelated events occur.



**Priority 3:** Ensure all learners receive high quality instruction that prioritizes measurable labor market needs and outcomes while working to eliminate equity and achievement gaps in the community.

This priority articulates Florida's vision to put forth a learner-centered system that is responsive to adult learners, especially working adults, and that provides learners with the workforce skills they are seeking through advancement of the following strategies:

- Set high standards for teaching and learning
- Advance higher levels of educational achievement for now and future generations with two-generation approaches
- Ensure high quality online learning and expanded use of digital learning with supports for students and instructors
- Two-generation approaches that focus equally and intentionally on services and opportunities for the child and the adults in their lives to help break the cycle of poverty



#### Focus for Priority 3: Part G

- WIOA Requires the eligible provider's activities to offer flexible schedules and the coordination with Federal, State, and local support services that are necessary to enable individuals, including individuals with disabilities or other special needs, to attend and complete programs. WIOA Section 231(e)(11)
- G.1 Requires the applicant to describe how the program will provide a quality learning system and include support services such as childcare, transportation, mental health services, and career planning for all students, including those with special learning needs, low levels of literacy skills, members of the A.L.I.C.E. population, learning disabilities and other special needs.



## **Priority 3: Implementation Guide**

- What is the labor market requiring and what credentials are needed and forecast to be in need?
- Will students need postsecondary education and training in order to be employed? If so, what is the length of time needed to train for those occupations?
- Does the current course schedule provide flexibility to meet the busy demands of adult learners? If so, how does a flexible schedule allow for adult learners to attend and complete the program?
- Does the program assist with critical wrap-around services (childcare, transportation, wellbeing services, and career planning) to assist its population of adult learners? What does that process look like—does it need to be streamlined and more efficient? How do adult learners access these supports?





## **Invited Speaker: Dr. Jerry Parrish**

- Dr. Jerry D. Parrish is the Chief Economist and the Director of Research for the Florida Chamber Foundation. In that role, he is responsible for conducting in-depth analyses on the Florida economy and on solutions to help secure Florida's future.
- Dr. Parrish previously was the Chief Economist and Director of the Center for Competitive Florida at Florida TaxWatch. Prior to that position, he served as the Associate Director of the Center for Economic Forecasting & Analysis (CEFA) at Florida State University, and has many years of experience in the private sector in management roles at international manufacturing companies.
- Dr. Parrish is currently an Adjunct in the Masters in Applied Economics Program at Florida State University. He earned a B.S. in Agricultural Business and Economics from Auburn University, an M.B.A. from Bellarmine University, an M.S. in Economics from the University of North Carolina at Charlotte, and a Ph.D. in Economics from Auburn University. He regularly publishes research reports and articles on the Florida economy and Florida's competitiveness.



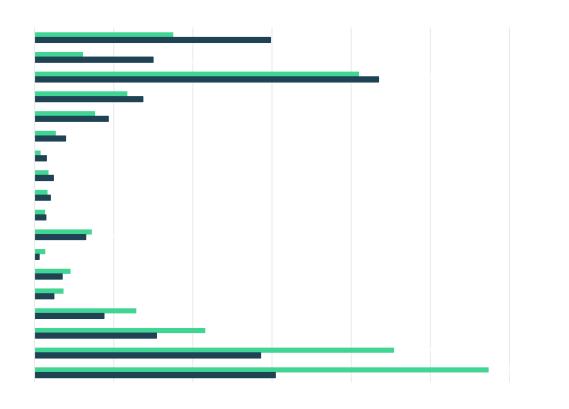




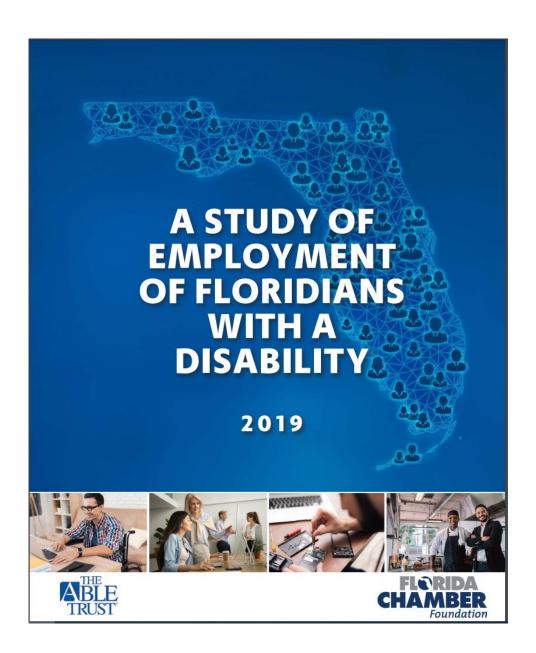
### Statewide Career Area Supply and Demand Forecast

This axis would show different industries and the bars beside would show the demand and supply for those industries, as well as median income of advertised positions.

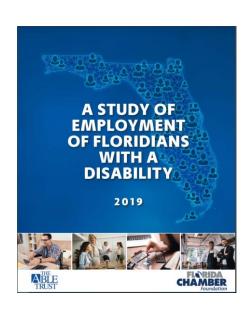
They have been covered until the release of the next Florida Chamber Foundation Report in June 2021.

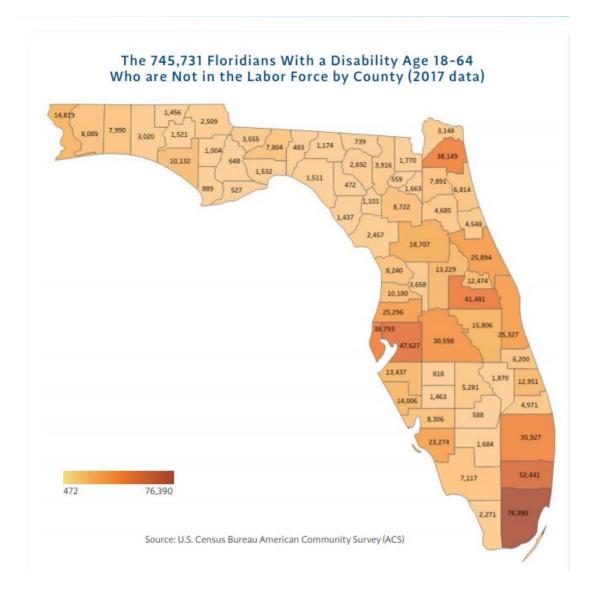
















#### **APPENDIX**

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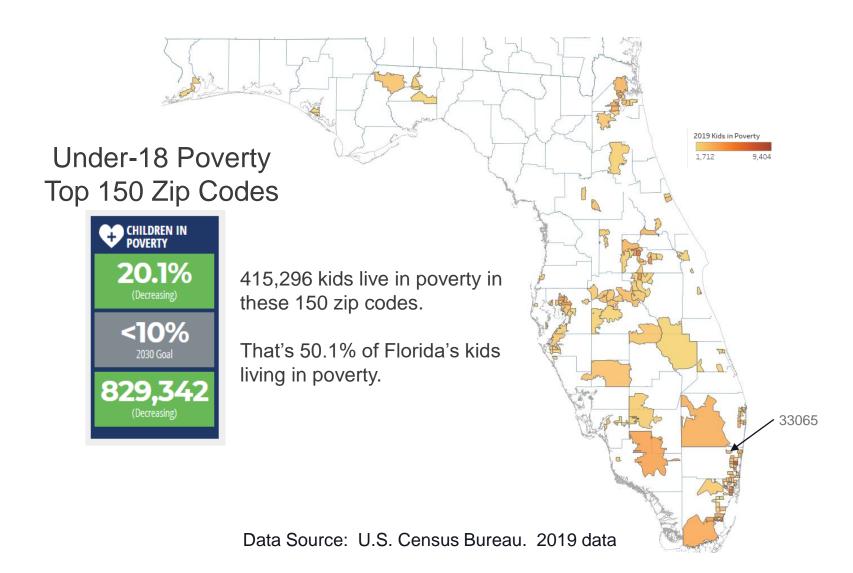
Appendix 8.

Number of People With a Disability Who Are Not in the Labor Force,
Age 18-64 (2013-2017)

AREA	2013	2014	2015	2016	2017	AREA	2013	2014	2015	2016	
Florida	684,895	710,115	726,959	743,277	745,731	Lake	11,105	10,955	11,637	12,966	
Alachua	8,777	8,926	8,312	8,910	8,722	Lee	22,329	23,614	24,329	24,733	
Baker	1,364	1,529	1,487	1,540	1,770	Leon	6,912	7,355	7,926	8,412	
Bay	8,084	8,703	9,257	9,671	10,132	Levy	3,239	3,265	2,892	2,672	
Bradford	1,496	1,513	1,535	1,659	1,663	Liberty	583	572	592	597	
Brevard	23,801	24,011	24,119	24,200	25,327	Madison	1,285	1,413	1,428	1,320	
Broward	50,654	51,791	53,635	53,304	52,441	Manatee	10,783	11,218	11,694	12,813	
Calhoun	1,355	1,104	984	1,023	1,004	Marion	15,489	16,827	18,466	18,211	
Charlotte	7,949	8,162	8,397	8,668	8,306	Martin	4,373	4,738	4,629	5,109	
Citrus	8,188	8,633	8,397	8,706	8,240	Miami-Dade	71,135	74,017	75,486	75,642	
Clay	7,082	7,663	7,889	8,114	7,891	Monroe	2,838	3,045	2,643	2,412	
Collier	8,182	8,014	7,922	8,034	7,117	Nassau	3,240	3,429	3,563	3,525	
Columbia	4,140	3,831	3,542	3,799	3,916	Okaloosa	6,296	6,766	7,167	7,636	
DeSoto	1,697	1,663	1,646	1,632	1,463	Okeechobee	2,398	2,204	1,851	1,807	
Dixie	1,558	1,346	1,425	1,423	1,437	Orange	35,218	35,719	38,290	40,206	
Duval	34,316	35,739	37,498	38,621	38,149	Osceola	12,811	13,804	14,081	15,468	
Escambia	13,960	14,076	13,800	14,162	14,819	Palm Beach	30,316	31,773	33,299	33,905	
Flagler	4,197	4,728	4,589	4,578	4,548	Pasco	22,986	23,815	24,342	25,619	
Franklin	571	620	531	552	527	Pinellas	36,123	37,814	37,966	39,166	
Gadsden	2,730	3,029	3,077	3,249	3,555	Polk	27,727	28,508	28,925	29,819	
Gilchrist	1,120	1,193	1,157	1,181	1,101	Putnam	4,673	4,519	4,780	4,517	
Glades	720	787	759	834	588	St. Johns	5,426	5,601	6,176	6,466	
Gulf	989	925	924	914	889	St. Lucie	12,219	13,171	14,091	12,914	
Hamilton	855	929	877	834	739	Santa Rosa	6,212	6,616	7,115	7,906	
Hardee	1,029	952	839	739	818	Sarasota	12,346	13,057	13,516	13,898	
Hendry	1,465	1,561	1,703	1,764	1,684	Seminole	12,774	13,746	12,829	12,882	
Hernando	9,874	10,347	10,302	10,632	10,180	Sumter	3,432	3,813	3,792	3,845	
Highlands	4,905	5,098	4,763	4,699	5,281	Suwannee	2,681	2,656	2,889	2,852	
Hillsborough	45,695	46,302	48,069	47,670	47,627	Taylor	1,326	1,463	1,393	1,489	
Holmes	1,580	1,295	1,111	1,208	1,456	Union	492	532	513	529	
Indian River	4,510	4,759	4,815	5,885	6,200	Volusia	22,735	24,004	24,600	25,499	
Jackson	3,019	2,966	2,882	2,712	2,509	Wakulla	1,382	1,555	1,580	1,432	
Jefferson	704	668	579	574	483	Walton	3,203	3,371	3,500	3,262	
Lafayette	302	490	461	472	472	Washington	1,940	1,807	1,696	1,785	









#### Demographics for top 150 Zip Codes for Number of Kids in Poverty

	Florida	These 150 Zips
Under-18 Poverty Rate	20.1%	28.1%
Under-5 Poverty Rate	22.4%	31.8%
Age 5-17 Poverty Rate	19.3%	28.0%

Poverty Rate: by Race and Ethnicity	Florida	These 150 Zips
White	12.1%	17.3%
Black alone	22.0%	25.0%
Hispanic (any race)	17.7%	21.6%
White, non-Hispanic	10.0%	13.1%

#### Percentage of Florida Total in Poverty - living in these 150 zip codes

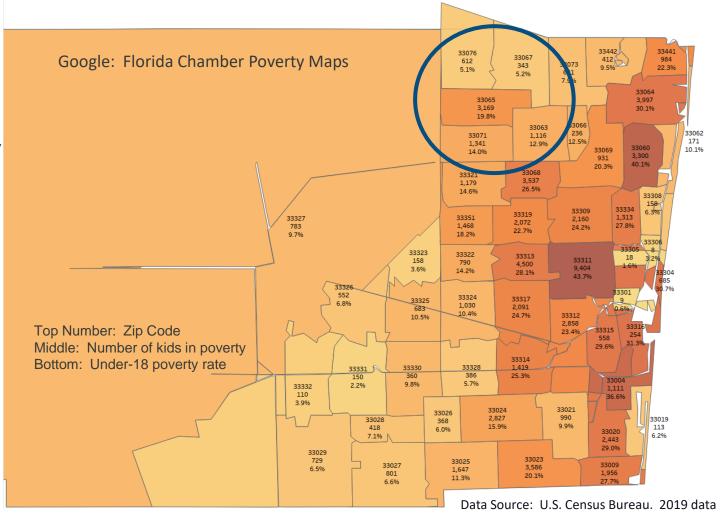
White	35.6%
Black alone	60.0%
Hispanic (any race)	53.5%
White, non-Hispanic	23.0%



#### https://www.flchamber.com/florida-prosperity-poverty-maps-2/

Broward County Under-18 Poverty







Comprehensive Dashboard

Reading Scores by Elementary School Explore the Map

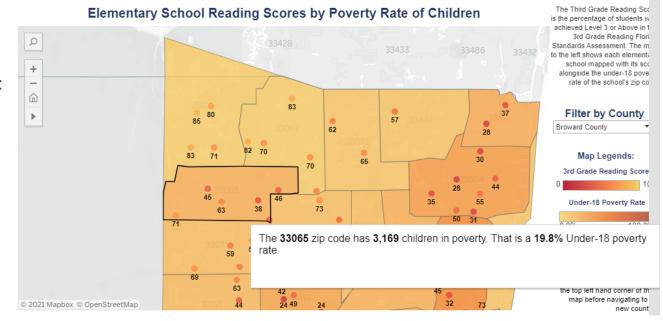
#### www.theFloridaGapMap.org

For all Florida Zip Codes: # of kids living in poverty Under-18 poverty rate

For all Florida public schools: 3<sup>rd</sup>-grade reading score # of kids not reading at 3<sup>rd</sup> grade level



#### Florida Chamber Foundation Prosperity Initiative





#### www.theFloridaGapMap.org

For all Florida Zip Codes: # of kids living in poverty Under-18 poverty rate



Comprehensive Dashboard

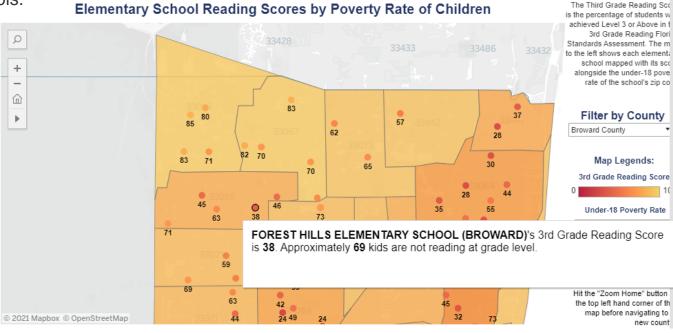
Florida Chamber Foundation Prosperity Initiative

Explore the Map

Reading Scores by Elementary School

3<sup>rd</sup>-grade reading score # of kids not reading at 3<sup>rd</sup> grade level

For all Florida public schools: Elementary School Reading Scores by Poverty Rate of Children Q





#### 2021 Florida Workforce Needs Local Chamber Partners

- Amplify Clearwater
- Apopka Area Chamber
- Baker County Chamber
- Chamber of Commerce of the Palm Beaches
- Citrus County Chamber
- Coral Gables Chamber
- Coral Springs Coconut Creek Regional Chamber
- Daytona Regional Chamber
- Destin Chamber
- Greater Brandon Chamber
- Greater Fort Myers Chamber
- Greater Ft. Lauderdale Chamber
- Greater Gainesville Chamber
- Greater Naples Chamber

- Greater Pensacola Chamber
- Greater Winter Haven Chamber
- Greater Zephyrhills Chamber
- Islamorada Chamber
- Jackson County Chamber
- JAX Chamber
- Kissimmee/Osceola County Chamber
- Lake City-Columbia County Chamber
- · Lakeland Chamber
- Manatee Chamber
- Miramar Pembroke Pines Regional Chamber
- Nassau Chamber
- North Tampa Bay Chamber

- Northeast Polk Chamber
- Ocala Metro Chamber & Economic Partners
- Okeechobee County Chamber
- Orlando Economic Partnership
- Palm Coast-Flagler Regional Chamber
- Sarasota Chamber
- South Dade Chamber
- Tallahassee Chamber
- Tampa Bay
- Tampa Bay Beaches Chamber
- West Orange Chamber
- Weston Florida Chamber





#### Invited Speaker: Michelle Dennard

- Michelle Dennard is president and CEO of CareerSource Florida Inc., the nonprofit, public-private policy and investment board of business and government leaders charged with guiding workforce development for the state of Florida.
- Ms. Dennard joined the organization in November 2014 as Vice President of Policy. She provided workforce
  policy guidance to the CareerSource Florida Board of Directors and the Board's Strategic Policy Council. Ms.
  Dennard led the development of Florida's unified plan for implementing the Workforce Innovation and
  Opportunity Act, the federal legislation that modernizes states' workforce systems through a marketdriven approach to better serve businesses, workers and job seekers. Through strong leadership and a
  collaborative spirit, she engaged workforce and education partners statewide to develop a plan that
  delivers customer-driven solutions for the 21st century and beyond.
- An attorney and member of the Florida Bar, Ms. Dennard has more than 10 years of experience in workforce and economic development. Prior to joining CareerSource Florida, she served as the Director for the Division of Strategic Business Development at the Florida Department of Economic Opportunity. She previously served as Deputy Director of the Governor's Office of Tourism, Trade and Economic Development, providing legal counsel and managing legislative affairs.
- A 2019 recipient of Development Counsellors International's prestigious 40 Under 40 Award in economic development, and the Florida Economic Development Council's 2019 Toni Jennings Workforce Professional of the Year, Ms. Dennard is a member of the Florida Chamber Foundation Board of Trustees, the Florida Small Business Development Center Network State Advisory Board, the Florida Talent Development Council and an inaugural member of the Florida Student Success Center's Advisory Board.
- She lives in Tallahassee with her husband and son, is a graduate of the Florida State University College of Business and earned her Juris Doctor degree from the Florida State University College of Law.



# **CAREERSOURCE FLORIDA**



# CareerSource Florida is the state's workforce policy and investment board dedicated to enabling economic prosperity for all Floridians.

# CareerSource Florida **Network**

- 1. CareerSource Escarosa
- 2. CareerSource Okaloosa Walton
- 3. CareerSource Chipola
- 4. CareerSource Gulf Coast
- 5. CareerSource Capital Region
- 6. CareerSource North Florida
- 7. CareerSource Florida Crown
- 8. CareerSource Northeast Florida
- 9. CareerSource North Central Florida
- 10. CareerSource Citrus Levy Marion
- 11. CareerSource Flagler Volusia
- 12. CareerSource Central Florida

- 13. CareerSource Brevard
- 14. CareerSource Pinellas
- 15. CareerSource Tampa Bay
- 16. CareerSource Pasco Hernando
- 17. CareerSource Polk
- 18. CareerSource Suncoast
- 19. CareerSource Heartland
- 20. CareerSource Research Coast
- 21. CareerSource Palm Beach County
- 22. CareerSource Broward
- 23. CareerSource South Florida
- 24. CareerSource Southwest Florida

### ABOUT CAREERSOURCE FLORIDA

#### **Vision**

Florida will be the global leader for talent.

#### **Mission**

To connect employers with qualified, skilled talent and Floridians with employment and career development opportunities to achieve economic prosperity.









## The Goal:

Increase the prosperity of workers and employers; reduce welfare dependency; increase economic self-sufficiency; meet employer needs; and enhance productivity and competitiveness.

# Pathways to Prosperity



## **Partnerships**

May 10 ribbon cutting for the new Apprenticeship Lab at the College of Central Florida - the latest milestone in CareerSource Florida's partnership with Lockheed Martin, the college and CareerSource Citrus Levy Marion.













## **Impact**

"Even though I was starting over in my career and had to learn a new skill, this program provided me with the right tools to learn the specific skills Lockheed Martin uses, and it offers a pathway for growth and greater opportunities for the future."

JENNIFER ROBERTS, ELECTRONIC ASSOCIATE APPRENTICE

- Photo courtesy Lockheed Martin







## Michelle Dennard

President and CEO, CareerSource Florida

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- @MDennardCEO
- Michelle Dennard



## **Submission of Questions for RFP**

- As a reminder, questions should be submitted in writing and answers will be posted as specified in the RFP.
  - Contact: Mallory Martinez
  - Email: Mallory.Martinez@fldoe.org

- •Location for Posting of Answers to Questions:
  - https://www.fldoe.org/WIOAGrants/



#### **Webinar Schedule**

•Go to <a href="www.fldoe.org/WIOAGrants">www.fldoe.org/WIOAGrants</a> for the schedule, registration links, and recordings for all webinars.





# www.FLDOE.org

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